

jane marshall  
FLOWERS  
est. 1987

Congratulations on your engagement, and thank you for inquiring about our wedding services. We are a full-service florist specializing in contemporary design, and our commitment is to bring your vision to life on your wedding day. We tap into your individual style and personality, and fine-tune your wedding flowers to match you to a tee. Our ultimate goal with every event we take on is to “Wow!” you and your guests.

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**:: Process**

*Consultation:* The first step if you feel we would be a fit for your day is to fill out our Wedding Inquiry Form. We will let you know if we are available for your date, and advise re next steps. For simple events, a quote can often be provided with just a few details from you. For larger events, a free consultation by phone or in person will be arranged.

*Quote and Deposit:* An itemized quote will be provided and once approved, a 25% non-refundable deposit is required to book your day with us.

*Revisions and Final Balance:* Once a quote is provided and deposit paid changes can be made to refine the vision. If major design changes are made once the initial quote has been approved, service charges may apply. We will be in touch one month before your wedding to confirm final details before we place your flower order with our wholesalers and the final balance is due 2 weeks prior to your wedding date.

*Day Of:* We offer full delivery and on-site styling of your wedding florals. Delivery and set-up fees vary based on the complexity and amount of time required on-site as well as distance traveled. If you wish to pick up your florals, that can be arranged as well.

*Investment:* We recognize that every couples' vision and budget is different and we don't like to set strict minimums, but we recommend a starting budget of \$2500 and our average event tends to be between \$3000 - \$6000 for a full-sized wedding.

*Payment Types:* Cash (in person or e-transfer), Cheque, Visa or MasterCard, however a 2% surcharge applies to all credit card payments.

*\*\*Please note, because we are SO busy during wedding season (May 1 - October 31), it is difficult for us to schedule consultations during that period, or at times even reply to e-mails! If you know you would like to work with us, we take a \$500 retainer to secure your date in our calendar, and can schedule the consultation at a later date.*

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## **:: Pricing Guide**

Flower pricing varies widely, depending on flower choice, seasonality, scale, etc. but these are averages for some common elements to help you if you're looking for a rough budget.

Bridal Bouquet	\$150 - \$250 and up
Bridesmaid Bouquet	\$90 - \$150 and up
Groom Boutonniere	\$20
Additional Boutonnieres	\$15
Wrist Corsage	\$35
Pin-on Corsage	\$25
Large Ceremony Arrangement (in rented vase/container)	\$200 - \$400 and up
Arbour Decor	\$250 - \$500 and up
Centrepieces	\$75 - \$150 and up
Garland	\$7.50 - \$20/ft and up

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## **:: Vases/Vessels/Containers**

We offer rental or purchase of centrepiece vases/vessels and rental of some ceremony/ decor items such as urns and pedestals. Rentals must be returned to the store in good condition within one week of the event. If required, pick-up of rented items can be arranged for a fee. If you would like to provide your own vases/vessels, they need to be delivered to us at least 2 weeks prior to the wedding and we need to know the size at the time of consultation for quotation purposes.

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## **:: Our Promise**

We are a boutique floral studio and operate as a full-service florist year round. As such, we book a limited number of weddings per year, and no more than one or two per weekend, thus ensuring that all of our clients (wedding and day-to-day alike) get our very best product and service. Due to the number of requests we receive, this regrettably means that, though we would love to, we cannot work with everyone who inquires. If you know you would like to book our services, the earlier an inquiry is made and deposit received, the better.

We take great pride in our dedication to making your vision come to life on your wedding day and exceeding your expectations. From building relationships with growers and wholesalers to ensure we always get their best product; picking-up product in person to ensure every flower is exactly as ordered; maintaining excellent relationships with other industry professionals to ensure that we work together seamlessly: whatever it takes is what we do, and we look forward to working with you!

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